

EXHIBIT M-1
ORAL PRESENTATION EVALUATION RUBRIC

RFA No.: HHS0016842

RFA TITLE: Community-Based Care (CBC) Single Source Continuum Contractor (SSCC) for Catchment Areas 7A and 7B

APPLICANT: [Insert name of Applicant]

DATE: [Insert date of Oral Presentation]

ORAL PRESENTATIONS

SCORING SUMMARY

The Oral Presentation is worth 100 points and will be used to determine award recommendations for the CBC SSCC for Catchment Areas 7A and 7B grant award.

Each criterion can receive a raw score of 0-10. The points awarded will be calculated based on the raw score and the number of points available for each criterion. For example, if a criterion has 2 points available and the Applicant receives a raw score of 8/10 (80%) the Applicant would get 80% of the points for that criterion, or 1.6 points ($0.8 \times 2 = 1.6$). The evaluation team will use the Oral Presentation Scoring Guide to score the questions or scenarios related to each criterion as one unit.

Raw Score Range

Excellent= 10

Acceptable= 7 - 9

Marginal= 4 - 6

Unacceptable= 1 - 3

Nonresponsive= 0

ID	Criterion	Raw Score (out of 10)	Number of Available Points	Points Awarded	Justification
1.	Delivery Model		20		
2.	Placement Services and Services to Children		20		
3.	Case Management		20		
4.	Experience		20		
5.	Financial Processes, Systems, and Structure		20		
Oral Presentation Score					

Questions or Scenarios

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No.	Criterion	Questions	Discussion Notes
1.	Delivery Model	[Insert question or scenario after Applicant has been invited for Oral Presentation]	
2.	Placement Services and Services to Children	[Insert question or scenario after Applicant has been invited for Oral Presentation]	
3.	Case Management	[Insert question or scenario after Applicant has been invited for Oral Presentation]	
4.	Experience	[Insert question or scenario after Applicant has been invited for Oral Presentation]	
5.	Financial Processes, Systems, and Structures	[Insert question or scenario after Applicant has been invited for Oral Presentation]	

Oral Presentation Scoring Guide

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Score	Level	Description	Points
Excellent	10	Presentation demonstrates an excellent ability to meet the criterion related to the question or scenario. Response addresses the criterion in a high level of detail. Response relates directly to the needs of the criterion. The evaluation team has a very high degree of confidence in Applicant's ability to fulfill the requirements of the criterion.	81-100% of applicable points applied
Acceptable	7 - 9	Presentation demonstrates a satisfactory ability to meet the criterion related to the question or scenario. Response addresses the criterion in a sufficient level of detail. The evaluation team has a high degree of confidence in Applicant's ability to fulfill the requirements of the criterion.	61-80% of applicable points applied
Marginal	4 - 6	Presentation demonstrates a marginal ability to meet the criterion related to the question or scenario. Response addresses the criterion in general terms. Response addresses some major considerations; however, response may not address specific needs of the criterion. The evaluation team has a low degree of confidence in Applicant's ability to fulfill the requirements of the criterion.	41-60% of applicable points applied.
Unacceptable	1 - 3	Presentation demonstrates an unsatisfactory ability to meet the criterion related to the question or scenario. Response addresses the criterion in general terms. Response does not address major considerations or response does not address specific needs of the criterion. The evaluation team has a very low degree of confidence in Applicant's ability to fulfill the requirements of the criterion.	21%-40% of applicable points applied
Nonresponsive	0	Presentation is nonresponsive and does not address the criterion related to the question or scenario. There may also be no response provided. The evaluation team has no confidence in Applicant's ability to fulfill the requirements of the criterion.	0%-20% of applicable points applied